

## Japan Only Private Placement Real Estate

| management         | Multi-sector  |   |   | Sector Focus   |
|--------------------|---|---|---|--|
| Sale Leaseback     | Jinushi AM<br><u>Fortress</u>   | KJR Management<br>Kanden Asset Management   |   |  |
| Core               | Black Stone<br>CBRE Investment Management Japan<br>DBJ AM<br>EQT<br>FPG<br>JR East Real Estate Investment Advisors<br>JR Kyushu AM<br>JR West Real Estate Investment Advisors<br>KJR Management<br>NTT Urban Development AM<br>PGIM Real Estate<br>SBI Private REIT Advisors<br>SMBC REIT Management<br>SRE AM<br>APL<br>Agility Asset Advisors<br>Ichigo Investment Advisors<br>Invesco Global Real Estate<br>Openhouse Real Estate Investment Advisors<br>ORIX AM<br>Capitaland Japan<br>Good Com Asset Investment Advisors<br>Global Alliance Realty<br>Kenedix Investment Advisors<br>Consonant Investment Management<br>Zymax Investment Advisors<br>Samurai Capital<br>Samty AM<br>Sankei Building AM<br>Japan Real Estate AM | <ul> <li>SPARX Asset Trust &amp; Management</li> <li>Diamond Realty Management</li> <li>Touchstone Capital Management</li> <li>Takara PAG Real Estate Investment Advisors</li> <li>Tosei Asset Advisors</li> <li>Nissay Realty Management</li> <li>Hulic Real Estate Investment Advisors</li> <li>Hirogin REIT Management</li> <li>B-Lot Asset Management</li> <li>First Brothers Asset Management</li> <li>Fintech Global</li> <li>Hoosiers REIT Advisors</li> <li>Marimo AM</li> <li>Mizuho REIT Management</li> <li>Real Link International Investment Advisors</li> <li>RIO AM</li> <li>Yasuda Real Estate Investment Advisors</li> <li>Marubeni Reality Management</li> <li>Kanden Real Estate Investment Advisors</li> <li>Marubeni AM</li> <li>Keihan AM</li> <li>Kowa Real Estate Investment Advisors</li> <li>Manyu Hanshin Real Estate Investment Advisors</li> <li>Mitsui Fudosan Frontier REIT Management</li> <li>Mitsui &amp; Co - IDERA Partners</li> <li>Mitsubishi HC Capital Investment Advisors</li> <li>Mitsubishi Jisho Investment Advisors</li> </ul> | Kashima Real Estate Investment Advisors<br>Sumisho Realty Management<br>Mori Building Real Estate Investment Advisors<br>Shimizu Real Estate Investment Advisors<br>Nishimatsu AM<br>Sekisui House AM<br>Osaka Gas Urban Development AM<br>Taisei Real Estate Investment Advisors<br>Daiwa House AM<br>Daiwa House Investment Advisors<br>Daiwa Real Estate AM<br>Daiichi Life Realty AM<br>Chuo Nittochi AM<br>Haseko Real Estate Investment Advisors<br>Tokyu Real Estate Capital Management<br>TLC REIT Management<br>Tokyo Gas Real Estate Investment Advisors<br>Tokio Marine AM<br>Tosei Asset Advisors<br>Nankai REIT Management<br>Nisshinn Real Estate Investment Advisors<br>Nomura Real Estate Investment Advisors<br>Nomura Real Estate Investment Advisors<br>Nochu JAML REIT Investment Corporation | ESR REIT Management<br>EW Asset Management<br>GLP Capital Partners<br>SG AssetMax<br>APA Investment Management<br>Goodman Japans<br>Japan Hotel REIT Advisors<br>Senko AM<br>Prologis REIT Management<br>Healthcare AM<br>LaSalle Investment Management<br>Hoshino Resort Asset Management<br>Hokkaido Asset Management<br>Mitsui Real Estate Logistics REIT<br>Mitsui & Co Logistics Partners |
| Value-add          | A.P.AM<br>PAG (Secured Capital Japan)<br>IDERA Capital Management<br>Genkai Capital Management  | <u>Fortress</u><br>Bentall Green Oak<br>RISA Partners<br>Toyo Real Estate Asset Management  |   |  |
| Opportunities from | Star Asia Investment Advisors   |   |   |  |

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Star Asia Investment Advisors

\*The list included both regular members or associate member of ARES (Association for Real Estate Securitization) that focus on private real estate funds or private real estate REITs, and major real estate companies who are not a member of ARES. In addition, funds that HC Asset Management has invested and peers are also included.

## Sector Focus